

3 questions for... Dominique Toubin, Director of Fibus Digital

“Our IT solutions enable companies to increase their factoring financing by an average of 15%”

Interview conducted in collaboration with Fibus Digital

Why develop software for factoring?

Factoring is a simple form of financing, but it can be complex and time-consuming to manage. In addition, each factor has its own requirements, which are rarely aligned with the company's accounting organisation. Fibus Digital addresses this dual challenge by establishing a smooth and accurate transfer of information to the factor and enabling teams to manage and optimise financing on a single, intuitive platform tailored to the company's needs. Our software is designed for finance departments of all sizes, from



“We are able to implement our software within 15 days, fully complying with the factoring company's specifications.”

SMEs to large groups, and for the countries in which they operate.

What are the benefits of these solutions?

Our solutions are designed for companies that already use factoring and those that are

considering doing so. For the latter, we can install our software in 15 days in full compliance with the factor's specifications. For those already using factoring without software or with an in-house product, our solutions enable them to increase their financing by an average of 15% and reduce their invoice processing time by a factor of 5. And with ARI Trade+, we enable factoring management with its credit insurance component in the same interface: this is a unique offering on the market.

Can artificial intelligence (AI) facilitate factoring?

Fibus Digital adds new features to its software every month for its clients. AI is, of course, an integral part of our development. Our goal is to further streamline communication between the factor and the company, reducing the time spent managing receivables assignments and helping the Finance team identify available funding opportunities. ■